

Popcorn Information

Sales Begin October 4th and not before

All money must be collected at the time of the Sale even if not delivered immediately!

We are participating in the sell and deliver method again. This means you will have the product available for your scout to have in possession while selling. You can sell the product and deliver it immediately if you have it with you. This means only one trip to each house with no need to return to deliver product. The larger more expensive items will still need to have an order taken and will be available to deliver in the first part of November.

Popcorn Pick up at Stephanie's house is October 3rd between 5:00-9:00 pm. This is by appointment. Please see Stephanie at the Popcorn Information Meeting or at the Pack Pow Wow to schedule your pick up time. (This is to help have your product ready to go and eliminate the waiting).

Your scout will receive the amount of product he sold last year to start with this year. (ie: if your scout sold \$500, he will start with \$500 in product). If you think this is more than your scout is going to sell this year, please let Stephanie know and I will adjust your starting product totals.

If your scout is a new Tiger or did not sell more than \$200 last year, you have the option of picking up a Starter Kit of product. This is recommended if you are going to sell. This will contain approximately \$280 in product. There will be more, but limited product available to pick up after you have sold your starter package. If you choose not to pick up product you can always just take orders and fill them when product comes, in November, or with remaining product at the end of our show and sell selling period.

Blitz Nights!!!

These are four different nights being made available to all scouts in the pack. We will go door to door together and sell for about 2 hours each time. Choose to attend one or all nights. Wear your uniform and put on a big smile. These are very successful. Your den may choose to hold a separate sell night or pick one of the scheduled Blitz nights to attend. Please see Stephanie if you have any questions.

Show and Sell at local businesses - We have had great success selling at Econofoods and Pelicci Hardware and this year we will be offering this chance to sell there again. We will be selling for two days and open the time slots up to an hour at a time. We will be setting up a booth at each store and having the scout and parent man the booths together. There will be a couple of boys at each booth, at each store. There will be a sign up sheet at the informational meeting and at the September Pack Pow Wow. The boys will earn sales totals based on the number of hours they work the booths. We take the total sales divided by the total boys, to figure out what they earn per hour.

We have a great new Pack incentive prize list for the boys. Refer to the separate sheet for exact goal levels and prizes. We are asking as a pack that each boy sell at least \$300. This allows the pack to meet budget. We use this pack money throughout the year for meeting space, leader training, awards and events for the boys and many other things.

This is the only fundraiser we will do this year so make sure your Scout earns his goal this fall. We will not be doing a Spring Fundraiser.

To recap what dollar credit the boys get for their personal accounts – Each scout gets 17.5% of everything they sell up to \$999. From \$1000 - \$1749 they will receive 21%, and over \$1750 they will receive 23%. This will help pay for events, tee shirts and camp throughout the year. If they bank more in their account than they need for the year, the money will carry over through Cub Scouts and on when they become a Boy Scout in 6th Grade. A cute, motivated scout sells more when they are little than a middle school, too cool for fundraising boy scout. So earn more profit now and benefit later. With this, the pack also receives 12 to 17.5% to help pay for the budget throughout the year. If you have questions with this ask Stephanie or our Treasurer Gavin Bade.

Scholarship Program – There is a scholarship program through Trails End for the boys. The boys earn 6% of everything they sold placed in an account by Trails End to be put toward college in the future. This is only a one time enrollment level of \$2500 in sales and every year thereafter no matter how much the scout sells, they will still earn 6%. This is an interest account so the money will grow over time. Look at it as FREE MONEY FOR COLLEGE!

You may call after you have sold the product you were given and if suppliers are available you can come and get more. Communication is a necessity. Please call if you have any questions.

All order forms, prize sheets, scholarship sheets, money and unsold popcorn must be returned to Stephanie no later than Sunday, November 2nd. There are no exceptions to this as I have to return the unsold product to the council the next day. Popcorn Turn in will be Sunday November 2nd from 3:00 – 7:00 by appointment. There will be sign up sheets and the Popcorn Information meeting and the September and October Pack Pow Wows.

Popcorn Kernel for 2008: Stephanie Kuhlman 651-460-6936

Please call with any questions or concerns. Communication is the key to great fundraising and happy scouts!